



# THE INTEGRITY'S DIGEST

AUGUST 17, 2023



**TEAM SPOTLIGHT:**  
**Customer Accolades**



# Customer Accolades

This year, we've dedicated space in *The IntegrITS Digest* to highlight the importance of our IntegrITS Culture. We believe that a shared philosophy reinforces our cooperative accomplishments. We want to be very forthright about the kind of company we strive to be, through leadership example, orientation, and a constant look to recruit, attract, and retain employees who share our core values.

In this week's Digest, we are shining a spotlight on individuals working our NAVWAR 4.0 contract who have received accolades from the Customer in 2023. These IntegrITS Team Members have truly demonstrated the IntegrITS culture and work ethic. Before we begin, let's do a quick refresher on the tenets that make up our culture:

**We are Committed to Operating with the Highest Ethical Standards**

**We are Customer Oriented**

**We Have Respect and Trust for Each Other**

**We are Accountable and Hold Each Other Accountable**

**We Promote Professional Growth**

**We Run Profitably**

**We Go the Extra Distance to Win**



## Customer Accolades (cont.)

We've highlighted the work of our different Teams working the NAVWAR 4.0 contract in previous editions of the Digest. So, as you read through these shout outs, you will likely recognize some of the names!

### **Justin Crouch**

The Customer generated a Letter of Appreciation for Justin Crouch's continued outstanding performance as the NAVWAR ACTR. The Customer was extremely grateful for all Justin does to support the onboarding of new government personnel.

### **Maria DeSandre**

The Customer shared appreciation for Maria DeSandre as a facilitator of the May C4I Familiarization Seminar. The Customer acknowledged how Maria collaborated with NIWC to set up and run the successful Seminar. In the Customer's words, "This was only our second C4I Familiarization Seminar conducted outside of the San Diego area and your team's flawless execution ensured nearly 150 seminar attendees (online/in person) received invaluable training of our One NAVWAR products and services."

### **Nick Enriquez & Jim Lyon**

Nick Enriquez and Jim Lyon received a Letter of Appreciation for hosting the NAVWAR 4.0 Logistics and Fleet Support Directorate's Leadership Offsite at our IntegrITS offices. As described in the letter, "The event was a complete success thanks to IntegrITS' superb support and remarkable planning. The facilities are first-rate and the support by your team was outstanding. From the moment we began planning, it was evident that IntegrITS' commitment to excellent was unwavering." We couldn't have said it better!





## Customer Accolades (cont.)

### **Lance Hayden**

The Customer sent us an email chain highlighting Lance Hayden's stellar performance in dealing with NAVWAR Property Management audit preparations. These accolades included a note that the team at NAVSUP Headquarters noticed his great performance. Lance was also a member of the team who won the ASN Choice Award for the Department of the Navy Fiscal Year 2022 Financial Management Awards.

### **Jep Rosario**

This Customer provided praise for Jep Rosario who had been standing in for his Customer who was out on medical leave. The Customer noted that Jep was doing her job flawlessly, with knowledge and dedication to the mission.

Thank you, Justin, Maria, Nick, Jim, Lance, and Jep, for your outstanding work! You have served our customers with excellence. You have gone “the extra distance” to ensure that our customers win! Their success is our success, and the integrity of your work speaks volumes.

A huge thank you to Steve Fox, our Chief Operating Officer, who documented whenever we received an accolade for our NAVWAR Team(s) and provided us with this content. We would love to make these “shout outs” a regular part of the Digest, so supervisors, please feel free to send us any accolades, awards, or Letters of Appreciation your Team/Team Members receive. Email the accolade(s) to [news@integrits.com](mailto:news@integrits.com) and we will likely feature them in a future edition of the Digest.



## Tip of the Week

Looking to send a package? Did you know that we have access to **discounts on flat rate pricing at UPS?** Through Insperity MarketPlace, we receive flat pricing with savings of 50% on Domestic Next Day/Deferred, 30% on Ground Commercial / Residential and up to 50% on additional services. [Click here](#) to learn more (note: you may be prompted to sign in to the MarketPlace first).

## Employee Referral Bonus Program

At the end of each quarter, everyone who refers a prospective employee *who makes it to the interview process* will be entered into a raffle for a \$500 gift card. We will select two winners from this pool of contestants—meaning two people have the chance to win a \$500 gift card each quarter! Furthermore, we will enter all employees who refer a job applicant into another raffle (regardless of the stage they make it to in the hiring process), with the winner receiving a \$250 gift card.

We have a number of job openings across multiple IntegrITS locations ([IntegrITS Opportunity Central](#)). Let's work together to find the best candidates for these open positions!

## COMING SOON

Join us on the fifth Thursday of August as we share another 5th Thursday Check-In.



## COMMENTS/QUESTIONS

If you have any comments or questions about this week's newsletter, email us at [news@integrits.com](mailto:news@integrits.com).

We have also created a website where we are storing the archives of all our newsletters to date: <https://integrits.com/digest-archives/>.

Copyright © 2023 IntegrIts Corporation, All rights reserved.  
You are receiving this email because you are one of our incredible IntegrITS Employees, or you are an extended member of the IntegrITS Family.

Our mailing address is:  
IntegrIts Corporation  
5205 Kearny Villa Way Ste 200  
San Diego, CA 92123-1420